2020 IBWA BUYERS’ GUIDE
This year has been unique in many ways, not the least of which is the fact that numerous trade shows planned for the first half of 2020 that cater to the bottled water industry were canceled following stay-at-home orders implemented by many states trying to flatten the curve on the spread of COVID-19. So, perhaps more than ever, IBWA’s Buyers’ Guide can be the resource you turn to when looking to connect with suppliers that are knowledgeable about the bottled water industry.

The 2020 Buyers’ Guide presents a list of IBWA supplier members and the innovative and essential products/services they offer. IBWA suppliers are invaluable to this association. They show their commitment to this industry by not only paying membership dues but also, and most importantly, actively participating on IBWA committees. IBWA supplier members invest in learning about the issues bottled water bottlers face—and then strive to find ways to help you overcome those challenges.

*IBWA members as of June 17, 2020*
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Phone: 203.236.8923
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Website: www.3Mpurification.com
Contacts: Conor O’Hara, Global Marketing
Majid Entezarian, PhD, Senior Technical Specialist
3M Purification Inc. manufactures and markets a wide range of filtration equipment for the bottled water industry.

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Contact: William Patrick Young
Private label bottler.

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Website: www.alliedpurchasing.com
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Contact: Kari Mondt, Vice President of Sales
Nicole Reisdorfer, Director of Sales
Allied Purchasing is a member owned, not-for-profit purchasing coop that was established in 1937. By working with its supply partners, Allied Purchasing is able to provide a high level of service and competitive pricing in the bottled water, water treatment, dairy/food, and soft drink/brewery industries. Allied’s programs range from fleet and logistics to ingredients and packaging as well as offering various service programs.

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Contacts: Stephanie Roske
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Allium Packaging is a leading supplier of rigid plastic packaging solutions to national, regional, and local customers across North America. As one of the largest blow molding companies with diverse technology platforms and broad geographic coverage, Allium Packaging can deliver reliable and cost-effective packaging solutions to meet the needs of a wide range of customers and markets.

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Aqua-Chem is a world leader of water purification systems by integrating proven technology, custom engineering, and high-quality manufacturing. The company develops innovative and comprehensive water solutions for commercial marine and industrial markets. Aqua-Chem is proud of the fact that it is the premiere water treatment company in the world. Water solutions begin and end with Aqua-Chem.

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Websites: www.aquafilterfresh.com
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Contacts: Doug Hupe, Sr., President
Joe Bell, Vice President
Doug Hupe, Jr., Special Projects Manager
Private label bottler. Bulk water seller.

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Contacts: Naomi Thé
Ray Thé
Manufacturer of patented Floater Free 5-gallon bottle caps, paper cups, ozone, POU filters, PC ISBM 5-gal bottle.

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Website: www.shopmyexchange.com
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Contact: Donald F. Henson
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Atlantium has third-party validation to EPA credit for 4-log Adenovirus using real Adenovirus, guaranteeing that your products meet the strictest regulatory criteria today and tomorrow. The company’s Hydro-Optic system is a green solution with no chemicals that delivers field-proven UV disinfection for water bottling production. The system’s unique technology recycles the UV light for optimized dose delivery and cost savings. Fully automated and engineered for maximum efficiency, Atlantium’s award-winning solution has integrated user-friendly software that meets EPA criteria, for real-time monitoring and control - so you know you’re actually getting the dose you need—all the time.

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Private label bottler.
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Contacts: Joseph Bell, President
Bob Kremer, Customer Service/Inside Sales
Bell Sales, Inc. is a manufacturer representative distributor firm. BSI specializes in products for the bottled water and office coffee industries.

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Contacts: Steve Keim
Lindsey Getchell
Tim Hitchcock
Berkshire Springs has bottled at the source since 1970. The company wholesales 5- and 3-gallon water to distributors in New England and New York. Let Berkshire Springs provide spring water under your brand for you to supply to your customers. Call to see if Berkshire Springs can meet your specific needs.

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Facebook: facebook.com/bevmarketing
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Contact: Charlene Harvey,
Director Sales & Marketing
Founded in 1972, Beverage Marketing Corporation is the leading provider of management consulting, advisory services, data, and analysis to the global beverage industry. Through its Research/Analytics division, BMC offers the DrinkTell™ database, a comprehensive, easy to use resource that acts as the industry’s one-stop destination to all things beverage. BMC’s Research/Analytics division also publishes 40+ all-sales-channel inclusive market reports offering data, insight, and forecasts on broad range of beverage segments. This group also conducts custom research, offers quarterly market briefings and delivers the BMC Beverage Company Database, which tracks beverage manufacturing, bottling, and distributor networks. Most recently, BMC’s Research/Analytics group has introduced The Beverage Strategist™, a bi-weekly data-driven newsletter designed to help beverage industry professionals navigate the ever-changing beverage marketplace.

Blackhawk Molding Co. Inc.
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Website: www.blackhawkmolding.com
Contacts: Douglas Hidding
Kyle Hidding
Dale Berg
Kathy Molnor
Blackhawk Molding Co., Inc. is a privately owned, family operated bottle cap manufacturer founded in 1949. The company’s headquarters is in Addison, Illinois—just a short drive from O’Hare Airport. The headquarters operation includes the production design department, engineering group, proto-type design, and tool room that builds and maintains all Blackhawk injection molds. Blackhawk has production facilities in: Addison, Illinois; Little Rock, Arkansas; Reno, Nevada; and Lodz, Poland. Caps produced include: 55mm SafeGard, 55mm US; and 55mm traditional caps. The company carries a line of bottled water accessories that include bottle stackers, carrying handles, and a manual water pump. In addition, the company produces a full line of 33mm press-on and 38mm screw caps.

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Facebook: facebook.com/BrioWaterTech
Instagram: instagram.com/briowatertech
LinkedIn: linkedin.com/company/briowatertech
Twitter: twitter.com/BrioWaterTech
Contact: Arman Melkonian, VP of Sales
Brio Water Technology is committed to innovation. The company utilizes modern technology and forward-thinking design to create water filtration products for the next generation, ensuring that Brio Water Technology’s offerings enhance the lives of its customers. With an extensive inventory and dedication to its dealer network, Brio Water Technology’s products are of superior quality, in stock, and ready for shipment all year round.

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Contacts: Dusty Dowdy
Brandon Clements
Since 1923, Camp Holly Springs has been providing consumers with the highest-quality spring water. The company has decades of experience in the bottled water industry; distributing private label bottled water and offering bulk (tanker) water throughout the eastern seaboard. As the company website says, they have been “blessed with the best” and they’d like to share it with you.

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Facebook: facebook.com/CapSnapEquipment
LinkedIn: linkedin.com/company/capsnapequipment
Contacts: Mick Lutz, Managing Director
Ernie Houghton, Managing Director
CapSnap Equipment is a leading provider of high-quality HOD water bottling equipment and service. CapSnap Equipment produces automated water bottling systems for washing, sanitizing, filling, and capping of 3, 4, 5, and 6 gallon water bottles. The company’s automated systems range from 150 to 3,000 bottles per hour (BPH) capacities, making its equipment an ideal fit for water bottling operations of all sizes. All CapSnap water bottling equipment meets or exceeds IBWA and FDA standards. CapSnap Equipment is also NSF food-zone component certified.
CG Roxane LLC
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Website: www.CrystalGeyserPlease.com
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Crystal Geyser Alpine Spring Water is a product of CG Roxane LLC. Established in 1990 as an independent, family owned and operated company, CG Roxane’s founding principle was to bottle spring water right at its source. Since that time, the company’s approach has remained the same, and it’s what separates CG Roxane from other U.S. bottled water companies. CG Roxane has seven spring water plants across the country.

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Cherry Ridge LLC is owned and operated by an environmental biologist and regulatory specialist with 20 years of experience in the environmental consulting industry, focusing on spring water resource development and regulatory compliance for the bottled water industry. Areas of expertise include bottled and bulk water industry permitting and regulatory compliance; water resource evaluation and development; AWS certification support; and wetland identification, delineation, and permitting. Cherry Ridge LLC offers environmental consulting services to private industry and government.

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As an innovative supplier to the beverage industry, Corvaglia sets global standards when it comes to cap solutions for PET bottles. Over a period of two decades, a company group with some 275 employees, three sites, and a worldwide network of partners was established, which now counts renowned multinational conglomerates as some of its customers. Another of Corvaglia’s strengths, in addition to innovation and pioneering spirit, is its fully integrated process chain – from the creation of cap solutions to fitting them on the bottle.

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Contact: Dave Carlson
Bottled water supplier for private label, co-packing, and store brands. Offering multiple size spring, distilled, fluoridated, purified, and enhanced water products in PET, HDPE, and other variety of bottles. Operates SQF Level 3-certified facilities in western PA and eastern OH locations.

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Jennifer Smith
Private label bottler and bulk water seller.

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Website: www.ccbw.com
Krueger and Perkins
Contact: Tam Keller
Crystal Mountain Products Inc. manufactures bottled water and point-of-use water dispensers for both residential and commercial applications. Bottled water dispenser models include: traditional top load, bottom load and countertop models. Point-of-use dispenser models include: Tri-temp R/O or Filtration, Remote Chillers, Economy, Stainless and Traditional Floor models, Filtration Systems and other water cooler related accessories. Storm model has 1-minute sanitizing technology, to improve customer satisfaction and increase revenue.

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Website: www.crystalcoolers.com,
www.Danby.com
Contact: Tam Keller
Danby Microfridge, distributes Crystal Mountain bottle water and point-of-use water dispensers for both residential and commercial applications. Bottled water dispenser models include: traditional top load, bottom load and countertop models. Point-of-use dispenser models include: Tri-temp R/O or Filtration, Remote Chillers, Economy, Stainless and Traditional Floor models, Filtration Systems and other water cooler related accessories. Storm model has 1-minute sanitizing technology, to improve customer satisfaction and increase revenue.
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Bottled water products.

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Bulk water seller. Private label bottler.

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Contact: Shayron Barnes-Selby
DS Services offers bulk water, private label bottling, retail and coffee and tea products for home and office delivery service in U.S. and Canada.

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Earthres Group, Inc. is an IBWA supplier member company comprised of innovative engineers, hydrogeologists, and environmental specialists with the experience needed to solve your technical challenges. Earthres’ services include developing, permitting, monitoring; Food Defense Plans; FSMA compliance; water treatment design; SCADA/remote monitoring; and permitting. Earthres is equipped to assist in all phases of your project, from planning and investigation to engineering, equipment installation, and permitting.

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Edge Analytical Laboratories has a focused bottled water program that satisfies even the most demanding of circumstances. Edge is certified in all 50 states. By using Edge Analytical, you can take advantage of the company’s experience and competitive pricing. Please take a moment to call and see for yourself.

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Eurofins Eaton Analytical Services does bulk water testing and comprehensive in-house testing for all 50 states, FDA and WHO parameters. Specializing in emerging contaminants: PFAS, 1,2,3-TCP, Cr-6, NDMA, perchlorate, 1,4-dioxane, PPCPs, micro, radionuclides.
Secure website access to search historical data.

Famous Ramona Water
250 Aqua Lane
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Fax: 760.789.1066
Email: frw.JBruni@gmail.com
Website: www.famousramonawater.com
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Famous Ramona Water specializes in co-packing, custom, and private label production. The company also does bulk water sales. Proudly doing business for over 46 years.

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GoodPac is a premier producer of high-quality PET bottles specific to the bottled water and flavored water industry. With a full line of standard and premium bottle sizes, GoodPac also specializes in design and production of proprietary bottles. Family owned and operated since 1997, GoodPac makes a special pledge to supply superior bottles at affordable prices. This pledge, along with excellent customer service, the addition of rPET bottles, and innovative ideas have contributed to GoodPac’s distinction as IBWA’s Supplier of the Year for 2012.

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IV

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As the world-premier provider of innovative drinking water microbiology test kits, IDEXX is known for its breakthrough products. IDEXX provides easy, rapid, accurate, and cost-effective water testing solutions. The company offers tests for drinking water microbiological analytes, including coliforms and E.coli, Legionella pneumophila, Pseudomonas aeruginosa, Enterococci, heterotrophic plate counts, Cryptosporidium, and Giardia. IDEXX entered the water-testing market in 1993 with Colilert, its popular coliform and E.coli water test, which is included in Standard Methods of Examination of Water and Wastewater, 22nd edition. IDEXX’s sales, customer service, and technical support teams serve customers in over 170 countries.

H

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Private label bottler.

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L

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Email: rob@insidelighthouse.com
Website: www.insidelighthouse.com
Facebook: heyLighthouse
Instagram: heyLighthouse
LinkedIn: company/Lighthouse-Marketing
Twitter: @HeyLighthouse
Contact: Kim McNeill, CFO – Operations

Lighthouse is a strategic partner for brand, interactive and marketing communications development. Lighthouse creates bright solutions for consumer brand and b2b marketing initiatives, utilizing all mediums to connect with your customers and grow your business.

M

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Bottled water products. Private label bottler.

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Private label bottler.
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Contact: Steven Miller

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Private label bottler.

N
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Intl.: 440.449.2525
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Contacts: Stephen Tischler
Bob Gelbach
Drinking water testing laboratory offering 50-state compliance for bottled water analysis, tests to meet global requirements and industry standards. Consulting on regulations, licensing, FSMA, Preventive Controls, HACCP, and quality control issues. The technical staff consists of contributing members of the IBWA Technical, Education, Government Relations, Communications, and Supplier Committees.

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Bottled water products.

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Website: www.niagarawater.com
facebook.com/niagarawater
instagram.com/niagaranothype
linkedin.com/company/niagara-bottling-llc
@Niagara_Water
Contact: Scott Slocum, Director of Sales
Branded and private label bottled water, teas, sports drinks, vitamin waters and sparkling beverages.

NSF International
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Contacts: Anna Baker
Jyoti Bhasin
NSF provides an extensive range of services for the Bottled Water and Beverage industry to support you from source to shelf. NSF can help with your global regulatory bottled water testing (FDA, EU, WHO, EPA and Canadian Drinking Water), packaging migration testing, label review, audits, product and food safety certification, and training.

O
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youtube.com/user/OasisCoolers
Contact: Rej Tellier, VP of Sales and Marketing
Oasis pioneered the delivery of clean drinking water with such products as bottle fillers, water coolers, bottleless coolers, under counter coolers, and countless environmentally friendly products. Along the way, Oasis International became a global leader in the design, manufacture, and distribution of clean drinking water systems. More importantly, the company develops water-friendly solutions that provide clean, safe drinking water for everyone, everywhere.

Oasis Pure Drinking Water Company
PO Box 61130, near Dubai
Exit 25 Sheikh Zayed Road Jebel Ali Dubai, U.A.E. 61130
Phone: 00971.488.43162
Fax: 00971.488.45660
Emails: sajid.abbasi@nfpc.net
filipe.oliveira@nfpc.net
Website: www.oasiscome2life.com
facebook.com/oasiswateruae
instagram.com/ouroasisuae
@OasisIntl
youtube.com/user/OasisCoolers
Contact: Sajid Abbasi, QC Manager
As a leading water brand in the UAE since 1984, Oasis Pure Drinking Water Company has always placed quality, innovation, and community at the heart of its business. Oasis’ belief in ‘Together for Good’ means that the company always adheres to the highest safety and hygiene standards, champion environmentally-conscious practices throughout its operational processes, and continue to enhance its customer experience through improved levels of efficiency and responsiveness.

All Oasis products are bottled under strict international quality guidelines, using state-of-the-art technology. Oasis is accredited by various international agencies and holds HACCP, IBWA, and ISO certifications.

Private label bottler. Oasis produces high-quality drinking water in a variety of sizes and formats. Oasis is also the only producer of sparkling water in the GCC.
Plastipak Packaging Inc.
41605 Ann Arbor Road
Plymouth, MI 48170
Phone: 734.455.3600
Fax: 734.354.7398
Email: info@plastipak.com
Website: www.plastipak.com
Facebook: facebook.com/plastipakpackaginginc
LinkedIn: linkedin.com/company/plastipak-packaging-inc
YouTube: youtube.com/user/opkglobal
Contact: Jim McManus
Plastipak—a name synonymous with quality, innovation, technological achievements, product and management leadership, and continuous growth and expansion. As a major leader in the plastic packaging industry, Plastipak is eager to put its advanced technology talents to work for you and perfect the power of your packaging. Complete line of PET packaging.

Polymer Solutions International Inc.
PO Box 310
Newtown Square, PA 19073
Phone: 610.365.6327
Email: info@prostack.com
Website: www.prostack.com
Contacts: Dan Kelly
Steve Kurth
Marge Eggie
Polymer Solutions International (PSI®) is a leading global supplier of material handling products serving diverse industries including food & beverage, pharmaceutical, industrial, retail, and general purpose. PSI® specializes in engineering and manufacturing innovative solutions for a variety of applications that improve supply chains, reduce costs, and protect products.

PSI’s ProStack®, TierStack®, and UpRight™ plastic modular rack systems are the racks of choice in the industry to warehouse, transport, and distribute 3-, 4-, and 5-gallon bottles in home, office (HOD) and retail by providing solutions needed for bottlers to extend their global reach to deliver clean drinking water.

PSI’s rack systems will significantly reduce bottle leakers and extend bottle life. The company’s modular design will improve payload by offering various layer handling configurations, maximize plant efficiency and are used in both manual and robotic loading.

Additional popular products include: Bottle-Up® (plastic display rack to store bottles in a home, office or retail environment); Bottle Hammock™ (a safe flexible system for volume delivery/retrieval of full or empty bottles); and a complete line of reusable plastic pallets, including Nestable Distribution Pallet, Double Leg Ratchet®, ProGenic®, and ProTech™.

Pall Corporation
25 Harbor Park Drive
Port Washington, NY 11050
Phone: 866.905.7255
Email: foodandbeverage@pall.com
Website: www.pall.com/foodandbeverage
Contact: Jennifer Terrafia, Regional Marketing Manager
Pall Corporation is a specialty materials company providing brand protection through innovative filtration solutions to remove contaminants, particulates, microbes, and spoilage organisms from food and beverage liquid and gas streams. Products include membrane cartridges, depth filters, filter sheets, water treatment, and crossflow systems, as well as training and other process filtration consulting services.

Polar Beverages
1001 Southbridge Street
Worcester, MA 01610
Phone: 508.753.4300
Fax: 508.749.2431
Email: customerservice@polarbev.com
Website: www.polarbev.com
Facebook: facebook.com/PolarBeverages
Instagram: @polarbeverages
Contact: Tim Brooks, Director of Quality Assurance
Private label bottler.

Premium Waters Inc.
2100 Summer Street, NE
Suite 200
Minneapolis, MN 55413
Phone: 612.379.4141
Fax: 612.623.0363
Emails: mark.lindblom@premiumwaters.com
greg.nemec@premiumwaters.com
Website: www.premiumwaters.com
Facebook: facebook.com/premiumwaters
Email: customerservice@polarbev.com
Website: www.polarbev.com
Facebook: facebook.com/PolarBeverages
Instagram: @polarbeverages
Contact: Greg Nemec
Mark Lindblom
Bulk water seller. Private label bottler. 5-gallon producer. HOD distributor. Custom label PET packages for special event and branding opportunities. Broad-line PET and gallon producer of private label and branded products, flavored water, fruit flavored drinks, and caffeinated “Water Joe” brand.

Publix Super Markets Inc.
3300 Publix Corporate Parkway
Lakeland, FL 33811
Phone: 800.242.1227
Email: luke.satmary@publix.com
Website: www.publix.com
Facebook: facebook.com/publix
Instagram: @Publix
Pinterest: pinterest.com/publix
Youtube: youtube.com/user/Publix
Contact: Luke Satmary
Private label bottler.

Puritan Springs Water
1709 N. Kickapoo Street
Lincoln, IL 62666
Phone: 800.292.2992
Email: jmclean@puritansprings.com
Website: www.puritansprings.com
Facebook: facebook.com/Puritan.Springs
Contact: Joe McLean
Custom label 12oz and 16.9oz for weddings, parties, and special events—great for marketing your business. Puritan Springs also offers bulk water and office coffee service.
R

Rim Natural Spring Mineral Water S.A.L.
Antelias Highway, Nihako Building 1st Floor
PO Box 70175
Antelias, Lebanon
Phone: +961.4.528004
Fax: +961.4.528004
Email: info@rimwater.com
Website: www.rimwater.com
Facebook: facebook.com/RimWater
Instagram: instagram.com/rimwater

Contact: Merchad Baaklini, Deputy General Manager

Rim Natural Spring Mineral Water flows forth from a 100 million year old spring known as “Ain-As-Sayfiyeh” at an altitude of 1450 m.a.s.l. in Lebanon. The Rim bottling plant houses some of the largest and most up to date complete, first-class European bottling lines in the Middle-East region with an output of more than 70,000 (PET) bottles per hour, of various sizes.

S

Saegertown Beverages
PO Box 54
341 Grant Street
Saegertown, PA 16433
Phone: 814.763.5308
Fax: 814.763.3131
Email: saegertownbeverages@windstream.net
Website: saegertownbeverages.com
Contact: Kevin Schlosser

Saegertown Beverages specializes in production of its own brand as well as private labeled bottled water in 8, 12, 16.9, and 20 ounces as well as 1 and 1.5 liter bottles. The company also bottles 1- and 5-gallon products. All sizes are available in spring, purified, and steam distilled product. Please contact Saegertown for all your bottled water needs.

SafeWater Device, LLC
218 Main Street South
Bridgewater, CT 06752
Phone: 203.994.0801
Email: jackcwest@gmail.com
Contact: Jack West, Managing Partner

Consultants: M&A, management, source evaluation, expert testimony, equipment and products, QA/QC, services only.

Seyfarth Shaw LLP
975 F Street, NW
Washington, DC 20004
Phone: 202.463.2400
Fax: 202.828.5393
Email: jdamato@seyfarth.com
Website: www.seyfarth.com
Facebook: facebook.com/official.seyfarthshaw
LinkedIn: linkedin.com/company/seyfarth-shaw
@seyfarthshawLLP

Seyfarth Shaw provides thoughtful, strategic, practical legal counsel to client companies and legal teams of all sizes. With more than 800 attorneys in the U.S. and London, the firm offers a national platform and an international gateway to serve your changing business and legal needs in litigation, employment, corporate, real estate and employee benefits.

Silgan Closures
1140 31st Street
Downers Grove, IL 60515
Phone: 724.730.9064
Email: mitch.turnipseed@silganclosures.com
Website: www.silganclosures.com
Facebook: facebook.com/silganclosures
LinkedIn: linkedin.com/company/silgan-closures
@SilganClosures

Silgan Closures is a leading manufacturer of tamper-evident plastic closures for the bottled water industry. The company’s technical service support has an unwavering commitment to the important operational needs of its partners. By providing innovative product integrity, superior technical capabilities, and extensive product offerings, Silgan Closures will exceed clients’ expectations.

Silver Springs Bottled Water Co.
PO Box 926
Silver Springs, FL 34489
Phone: 352.368.7907
Email: david.pruett@ssbwc.com
Website: www.ssbwc.com
Contact: David Pruett, VP of Sales
Private label bottler.

Silver Springs Water Inc.
480 Mirror Court, #109
Henderson, NV 89011
Phone: 877.453.6223
Fax: 702.478.8296
Email: info@wateroffer.com
Website: wateroffer.com
Facebook: facebook.com/SilverSpringsWater

@SilvrSprngWater
Contacts: Tony Siao, President
Richard Rennison, Operations Director
Private label bottler.

Starkey Spring Water
PO Box 88
Council, ID 83612
Phone: 855.910.4844
Email: customerservice@starkeywater.com
Website: starkeywater.com
Facebook: facebook.com/starkeywater
@StarkeySpringwater
Contacts: Susan Dreixel
Justin Getusky
Private label bottler.

Steelhead Inc.
PO Box 240487
San Antonio, TX 78224
Phone: 210.628.1066
Fax: 210.628.1818
Emails: sales@steelheadinc.com
dredick@steelheadinc.com
Website: www.steelandinc.com
Contact: David Redick, President

Steelhead, Inc provides full turnkey bottling and water treatment equipment solutions for HOD and PET bottlers, including the following: washer, filler, caper, decappers, conveyor systems, quality control systems, mechanical and robotic loaders and palletizers, water purification, mineral injection, ozone injection, and more.

TC Transcontinental Packaging
8600 W. Bryn Mawr Avenue, Ste. 800N
Chicago, IL 60631
Phone: 877.447.3539
Email: bun.ly@TC.TC
Website: www.tctranscontinental.com
Facebook: facebook.com/tc.transcontinental
LinkedIn: linkedin.com/company/tc-transcontinental
@TCTranscontinen

Contact: Bun Ly

TC Transcontinental Packaging is a North American leader in flexible packaging, specializing in extrusion, lamination, flexographic printing, and converting of plastic and paper products. Serving markets include dairy, coffee, pet food, proteins, confectionery, consumer goods, industrial water, and beverages. TC Transcontinental Packaging blends art, science, and technology to create the perfect package.
Water Boy Inc.
4454 19th Street Court East
Bradenton, FL 34203
Phone: 941.744.9249
Fax: 941.744.0799
Email: scott@waterboyinc.com
Website: www.waterboyinc.com
Contact: Scott McLauchlin
Water Boy offers HOD, water filtration, and office coffee service, as well as Private Label bottling in 5 gallon to .5L sizes.

Waterite America Inc.
6411 Parkland Drive, Suite 103
Sarasota, FL 34243
3655 Brookham Drive, Suite G
Grove City, OH 43123
Phone: 941.727.7211
Fax: 941.727.7220
Email: bclark@waterite.com
Website: www.waterite.com
Contact: Bruce Clark
Waterite America Inc. is a manufacturing and distribution company that specializes in producing blow molded PET bottles and accessory products for the water bottling industry. Additionally, it serves the water treatment and purification industries with a full range of products for the residential, commercial, industrial and municipal sectors. Its Sarasota, FL and Columbus, OH production and warehouse operations supply water quality specialists, distributors and water bottlers nationally. Its associate company, Waterite, Inc. operates out of its five Canadian production and warehouse facilities.

Waterways
30021 Tomas Street, Suite 300
Rancho Santa Margarita, CA 92688
Phone: 909.230.4753
Emails: michael@thewaterwayscompany.com
        chris@thewaterwayscompany.com
        lynette@thewaterwayscompany.com
Website: www.thewaterwayscompany.com
Contacts: Michael Efron
          Chris Goade
          Lynette MacFee
Waterways is a supplier of premium bottled and point-of-use water dispensers distributed throughout the world. The company’s reputation and line of water coolers, accessories, and parts are well established in the industry. Waterways’ customer service, technical support, and competitive pricing will exceed your expectations. Let Waterways depth of experience help you build your business for greater profitability and customer satisfaction.

Wisconsin Glacier Springs Bottling LLC
2244 South Calhoun Road
New Berlin, WI 53151
Phone: 262.797.9901
Fax: 262.797.0484
Email: wgs@chorus.net
Website: www.wisglacier.com
Contact: Chris Weichman, Plant Manager
Private label bottler.
Adhesives - Packaging/Labeling

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Advertising Banners

Lighthouse, Inc.
Marietta, GA
Website: www.insidelighthouse.com
Phone: 770.590.4897

Advertising Point of Purchase

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Advertising/Promotional Items

Brio Water Technology
Vernon, CA
Website: www.briowt.com
Phone: 800.781.1680

Air Purification

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Analytical Monitoring Programs

Cherry Ridge Consulting LLC
Wind Gap, PA
Website: www.cherryridgecc.com
Phone: 570.350.0809

Earthres Group, Inc.
Pipersville, PA
Website: www.earthres.com
Phone: 800.264.4553

Eurofins Eaton Analytical, LLC
Monrovia, CA
Website: www.eurofinsus.com/eaton
Phone: 626.386.1100

Analytical Services

Eurofins Eaton Analytical, LLC
Monrovia, CA
Website: www.eurofinsus.com/eaton
Phone: 626.386.1100

Anti-Microbial Equipment

Atlantium Technologies
Bet Shemesh, Israel
Website: www.atlantium.com
Phone: 800.596.2609

Wateite America Inc.
Sarasota, FL and Grove City, OH
Website: www.waterite.com
Phone: 941.727.7211

Architecture/Engineering

Earthres Group, Inc.
Pipersville, PA
Website: www.earthres.com
Phone: 800.264.4553

Beverage Cans

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Pall Corporation
Port Washington, NY
Website: www.pall.com/foodandbev
Phone: 866.905.7255

Bottle Dispensers

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Brio Water Technology
Vernon, CA
Website: www.briowt.com
Phone: 800.781.1680

Bottle Washers

CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Steelhead, Inc.
San Antonio, TX
Website: www.steelheadinc.com
Phone: 210.628.1066

Bottle Washing Compounds

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Blow Molding Equipment

Pall Corporation
Port Washington, NY
Website: www.pall.com/foodandbev
Phone: 866.905.7255

Blow Molding - Custom

GoodPac Plastics
Atlanta, GA
Website: www.goodpac.com
Phone: 404.363.8978

Plastipak Packaging
Plymouth, MI
Website: www.plastipak.com
Phone: 734.455.3600

Bottle Handling Equipment

Pall Corporation
Port Washington, NY
Website: www.pall.com/foodandbev
Phone: 866.905.7255

Plastipak Packaging
Plymouth, MI
Website: www.plastipak.com
Phone: 734.455.3600

Plastiflak Packaging
Plymouth, MI
Website: www.plastipak.com
Phone: 734.455.3600

Waterite America Inc.
Sarasota, FL and Grove City, OH
Website: www.waterite.com
Phone: 941.727.7211

Bottle Molds

Pall Corporation
Port Washington, NY
Website: www.pall.com/foodandbev
Phone: 866.905.7255

Plastipak Packaging
Plymouth, MI
Website: www.plastipak.com
Phone: 734.455.3600

Waterite America Inc.
Sarasota, FL and Grove City, OH
Website: www.waterite.com
Phone: 941.727.7211

Bottle Washing Compounds

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956
Bottled Water Accessories

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Bell Sales
Pittsburgh, PA
Phone: 412.795.8167

Blackhawk Molding Co., Inc.
Addison, IL
Website: www.blackhawkmolding.com
Phone: 630.458.2100

Crystal Mountain
by Danby Microfridge
Foxboro, MA 02035
Phone: 614.454.1618

Crystal Mountain Products, Inc.
St. Albert, AB, Canada
Website: www.crystalcoolers.com
Phone: 614.454.1618

Bottled Water Dispensers

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Bell Sales
Pittsburgh, PA
Phone: 412.795.8167

Crystal Mountain
by Danby Microfridge
Foxboro, MA 02035
Phone: 614.454.1618

Crystal Mountain Products, Inc.
St. Albert, AB, Canada
Website: www.crystalcoolers.com
Phone: 614.454.1618

Oasis International
Columbus, OH
Website: www.oasiscoolers.com
Phone: 614.861.1350

Bottled Water Marketing and Sales

Bell Sales
Pittsburgh, PA
Phone: 412.795.8167

CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Bottled Water Plant - Construction and/or Design

Cherry Ridge Consulting LLC
Wind Gap, PA
Website: www.cherryridge LLC.com
Phone: 570.350.0809

Hidell International
Hingham, MA
Website: www.hidellinternational.com
Phone: 781.749.8040
Note: Sustainable/Green/LEED specialty

Steelhead, Inc.
San Antonio, TX
Website: www.steelheadinc.com
Phone: 210.628.1066

Bottled Water Plant - Portable

Aqua-Chem
Knoxville, TN
Website: www.aqua-chem.com
Phone: 800.964.7035

Hidell International
Hingham, MA
Website: www.hidellinternational.com
Phone: 781.749.8040

Steelhead, Inc.
San Antonio, TX
Website: www.steelheadinc.com
Phone: 210.628.1066

Bottled Water Plant Renovations/Expansions

Cherry Ridge Consulting LLC
Wind Gap, PA
Website: www.cherryridge LLC.com
Phone: 570.350.0809

Hidell International
Hingham, MA
Website: www.hidellinternational.com
Phone: 781.749.8040

Bottled Water Products

CG Roxane LLC
Olanca, CA
Website: www.CrystalGeyserPlease.com
Phone: 760.764.2885

Culligan International
Rosemont, IL
Website: www.culligan.com
Phone: 847.430.2800

Danone Waters of America
White Plains, NY
Website: www.evian.com
Phone: 914.872.8400

DS Services of America, Inc.
Atlanta, GA
Website: www.water.com
Phone: 770.933.1400

Mayer Bros. Apple Products Inc.
West Seneca, NY
Website: www.mayerbrothers.com
Phone: 716.668.1787

Nestlé Waters North America
Stamford, CT
Website: www.nestle-watersna.com
Phone: 203.531.4100

Niagara Bottling LLC
Diamond Bar, CA
Website: www.niagarawater.com
Phone: 909.230.5000

Bottles - Glass

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Brio Water Technology
Vernon, CA
Website: www.briowt.com
Phone: 800.781.1680

CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Bottles - Other

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956
**2020 IBWA BUYERS’ GUIDE PRODUCTS & SERVICES**

**Bell Sales**
Pittsburgh, PA
Phone: 412.795.8167

**Brio Water Technology**
Vernon, CA
Website: www.briowt.com
Phone: 800.781.1680

**CapSnap Equipment**
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

**GoodPac Plastics**
Atlanta, GA
Website: www.goodpac.com
Phone: 404.363.8978

**Bottles - PET**

**Allied Purchasing**
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

**Altium Packaging**
Atlanta, GA
Website: www.altiumpkg.com
Phone: 678.742.4600

**Brio Water Technology**
Vernon, CA
Website: www.briowt.com
Phone: 800.781.1680

**Bell Sales**
Pittsburgh, PA
Phone: 412.795.8167

**Bottles - PET - 5 gallon**

**Plastipak Packaging**
Plymouth, MI
Website: www.plastipak.com
Phone: 734.455.3600

**Waterite America Inc.**
Sarasota, FL and Grove City, OH
Website: www.waterite.com
Phone: 941.727.7211

**Bottles - Polycarbonate**

**Allied Purchasing**
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

**Altium Packaging**
Atlanta, GA
Website: www.altiumpkg.com
Phone: 678.742.4600

**Brio Water Technology**
Vernon, CA
Website: www.briowt.com
Phone: 800.781.1680

**Bell Sales**
Pittsburgh, PA
Phone: 412.795.8167

**Bottles - Plastic**

**Plastipak Packaging**
Plymouth, MI
Website: www.plastipak.com
Phone: 734.455.3600

**Waterite America Inc.**
Sarasota, FL and Grove City, OH
Website: www.waterite.com
Phone: 941.727.7211

**Bottles - Preforms**

**Allied Purchasing**
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

**Bell Sales**
Pittsburgh, PA
Phone: 412.795.8167

**Plastipak Packaging**
Plymouth, MI
Website: www.plastipak.com
Phone: 734.455.3600

**Waterite America Inc.**
Sarasota, FL and Grove City, OH
Website: www.waterite.com
Phone: 941.727.7211

**Bottling Equipment**

**CapSnap Equipment**
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481
<table>
<thead>
<tr>
<th>Company Name</th>
<th>City, State</th>
<th>Website</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Steelhead, Inc.</td>
<td>San Antonio, TX</td>
<td><a href="http://www.steelheadinc.com">www.steelheadinc.com</a></td>
<td>210.628.1066</td>
</tr>
<tr>
<td>Bottling Equipment - Design/Build</td>
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<tr>
<td>CapSnap Equipment</td>
<td>Jackson, MI</td>
<td><a href="http://www.capsnapequipment.com">www.capsnapequipment.com</a></td>
<td>517.787.3481</td>
</tr>
<tr>
<td>Cherry Ridge Consulting LLC</td>
<td>Wind Gap, PA</td>
<td><a href="http://www.cherryridgellc.com">www.cherryridgellc.com</a></td>
<td></td>
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<tr>
<td>Hidell International</td>
<td>Hingham, MA</td>
<td><a href="http://www.hidellinternational.com">www.hidellinternational.com</a></td>
<td>781.749.8040</td>
</tr>
<tr>
<td>Steelhead, Inc.</td>
<td>San Antonio, TX</td>
<td><a href="http://www.steelheadinc.com">www.steelheadinc.com</a></td>
<td>210.628.1066</td>
</tr>
<tr>
<td>Bottling Handling Equipment</td>
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<tr>
<td>CapSnap Equipment</td>
<td>Jackson, MI</td>
<td><a href="http://www.capsnapequipment.com">www.capsnapequipment.com</a></td>
<td>517.787.3481</td>
</tr>
<tr>
<td>Bottling Plant - Polycarbonate</td>
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<tr>
<td>CapSnap Equipment</td>
<td>Jackson, MI</td>
<td><a href="http://www.capsnapequipment.com">www.capsnapequipment.com</a></td>
<td>517.787.3481</td>
</tr>
<tr>
<td>Bulk (Tanker) Water Sellers</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Aqua Filter Fresh Inc./Tyler Mountain Water</td>
<td>Pittsburgh, PA</td>
<td><a href="http://www.aquafilterfresh.com/tylermt.com">www.aquafilterfresh.com/tylermt.com</a></td>
<td>800.864.8957</td>
</tr>
<tr>
<td>Bell Sales</td>
<td>Pittsburgh, PA</td>
<td></td>
<td>412.795.8167</td>
</tr>
<tr>
<td>Camp Holly Springs</td>
<td>Henrico, VA</td>
<td><a href="http://www.camphollysprings.com">www.camphollysprings.com</a></td>
<td>804.795.2096</td>
</tr>
<tr>
<td>Crossroads Beverage Group LLC</td>
<td>Reading, PA</td>
<td><a href="http://www.crossroadsbev.com">www.crossroadsbev.com</a></td>
<td>352.509.3127</td>
</tr>
<tr>
<td>Crystal Clear Water Company</td>
<td>Des Moines, IA</td>
<td><a href="http://www.ccbw.com">www.ccbw.com</a></td>
<td>515.265.2324</td>
</tr>
<tr>
<td>Dakota Splash, Inc.</td>
<td>Sioux Falls, SD</td>
<td><a href="http://www.dakotasplash.com">www.dakotasplash.com</a></td>
<td>605.334.3294</td>
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<tr>
<td>DS Services of America, Inc.</td>
<td>Atlanta, GA</td>
<td><a href="http://www.water.com">www.water.com</a></td>
<td>770.933.1400</td>
</tr>
<tr>
<td>Famous Ramona Water</td>
<td>Ramona, GA</td>
<td><a href="http://www.famousramonawater.com">www.famousramonawater.com</a></td>
<td>760.789.0174</td>
</tr>
<tr>
<td>Grand Springs Distribution</td>
<td>Alton, VA</td>
<td><a href="http://www.grandsprings.com">www.grandsprings.com</a></td>
<td>434.753.2515</td>
</tr>
<tr>
<td>Harford Glen Water</td>
<td>Seneca Falls, NY</td>
<td><a href="http://www.harfordglenwater.com">www.harfordglenwater.com</a></td>
<td>607.844.8351</td>
</tr>
<tr>
<td>Misty Mountain Spring Water Co. LLC</td>
<td>Abingdon, VA</td>
<td><a href="http://www.mistymountainwater.com">www.mistymountainwater.com</a></td>
<td>800.473.0713</td>
</tr>
<tr>
<td>Mountain Glacier LLC</td>
<td>Evansville, IN</td>
<td><a href="http://www.mountainglacier.com">www.mountainglacier.com</a></td>
<td>888.423.1955</td>
</tr>
<tr>
<td>Ozarka Water &amp; Coffee Service</td>
<td>Oklahoma, OK</td>
<td><a href="http://www.ozarkah2o.com">www.ozarkah2o.com</a></td>
<td>405.235.8474</td>
</tr>
<tr>
<td>Premium Waters Inc.</td>
<td>Minneapolis, MN</td>
<td><a href="http://www.premiumwaters.com">www.premiumwaters.com</a></td>
<td>612.379.4141</td>
</tr>
<tr>
<td>Puritan Springs Water</td>
<td>Lincoln, IL</td>
<td><a href="http://www.puritansprings.com">www.puritansprings.com</a></td>
<td>800.292.2992</td>
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<tr>
<td>Buying Cooperative</td>
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<tr>
<td>Allied Purchasing</td>
<td>Mason City, IA</td>
<td><a href="http://www.alliedpurchasing.com">www.alliedpurchasing.com</a></td>
<td>800.247.5956</td>
</tr>
<tr>
<td>Cap Disinfection Units</td>
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<tr>
<td>CapSnap Equipment</td>
<td>Jackson, MI</td>
<td><a href="http://www.capsnapequipment.com">www.capsnapequipment.com</a></td>
<td>517.787.3481</td>
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<tr>
<td>Capping Equipment</td>
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<tr>
<td>Blackhawk Molding Co., Inc.</td>
<td>Addison, IL</td>
<td><a href="http://www.blackhawkmolding.com">www.blackhawkmolding.com</a></td>
<td>630.458.2100</td>
</tr>
<tr>
<td>Silgan Closures</td>
<td>Downers Grove, IL</td>
<td><a href="http://www.silgancis.com">www.silgancis.com</a></td>
<td>724.730.9064</td>
</tr>
<tr>
<td>Steelhead, Inc.</td>
<td>San Antonio, TX</td>
<td><a href="http://www.steelheadinc.com">www.steelheadinc.com</a></td>
<td>210.628.1066</td>
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<tr>
<td>Caps</td>
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<td><a href="http://www.alliedpurchasing.com">www.alliedpurchasing.com</a></td>
<td>800.247.5956</td>
</tr>
<tr>
<td>Arctica Industries Corp.</td>
<td>Coquitlam, BC, Canada</td>
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<td>604.516.6166</td>
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<tr>
<td>Bell Sales</td>
<td>Pittsburgh, PA</td>
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<td>412.795.8167</td>
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<tr>
<td>Company Name</td>
<td>City, State</td>
<td>Website</td>
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<td>Brio Water Technology</td>
<td>Vernon, CA</td>
<td><a href="http://www.briowt.com">www.briowt.com</a></td>
<td>800.781.1680</td>
</tr>
<tr>
<td>Corvaglia Closures USA Inc.</td>
<td>Newnan, GA</td>
<td><a href="http://www.corvaglia.com">www.corvaglia.com</a></td>
<td>678.261.5150</td>
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<tr>
<td>Waterite America Inc.</td>
<td>Sarasota, FL and Grove City, OH</td>
<td><a href="http://www.waterite.com">www.waterite.com</a></td>
<td>941.727.7211</td>
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<tr>
<td>Carbonation/Carbonation Dispensers</td>
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<td>Case Packers</td>
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<td>Plastipak Packaging</td>
<td>Plymouth, MI</td>
<td><a href="http://www.plastipak.com">www.plastipak.com</a></td>
<td>734.455.3600</td>
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<td>Case Washers</td>
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<tr>
<td>CapSnap Equipment</td>
<td>Jackson, MI</td>
<td><a href="http://www.capsnapequipment.com">www.capsnapequipment.com</a></td>
<td>517.787.3481</td>
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<td>Polymer Solutions International, Inc.</td>
<td>Newtown Square, PA</td>
<td><a href="http://www.prostack.com">www.prostack.com</a></td>
<td>610.325.7500</td>
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<td>Steelhead, Inc.</td>
<td>San Antonio, TX</td>
<td><a href="http://www.steelheadinc.com">www.steelheadinc.com</a></td>
<td>210.628.1066</td>
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<tr>
<td>Cases/Crates/Corrugated Boxes</td>
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<tr>
<td>Carriers and Machinery/Six Pack</td>
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<td>Cartridges - Filter</td>
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<td>Vernon, CA</td>
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<td>800.781.1680</td>
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<td>Waterite America Inc.</td>
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<td><a href="http://www.waterite.com">www.waterite.com</a></td>
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<td>Cleaners - Equipment</td>
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<td><a href="http://www.blackhawkmolding.com">www.blackhawkmolding.com</a></td>
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<td>678.261.5150</td>
</tr>
</tbody>
</table>

2020 IBWA BUYERS’ GUIDE PRODUCTS & SERVICES
Silgan Closures
Downers Grove, IL
Website: www.silgancls.com
Phone: 724.730.9064

Waterite America Inc.
Sarasota, FL and Grove City, OH
Website: www.waterite.com
Phone: 941.727.7211

Closures - Flat Cap
Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Bell Sales
Pittsburgh, PA
Phone: 412.795.8167

Brio Water Technology
Vernon, CA
Website: www.briowt.com
Phone: 800.781.1680

Corvaglia Closures USA Inc.
Newman, GA
Website: www.corvaglia.com
Phone: 678.261.5150

Silgan Closures
Downers Grove, IL
Website: www.silgancls.com
Phone: 724.730.9064

Closures – Sports
Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Blackhawk Molding Co., Inc.
Addison, IL
Website: www.blackhawkmolding.com
Phone: 630.458.2100

Brio Water Technology
Vernon, CA
Website: www.briowt.com
Phone: 800.781.1680

Corvaglia Closures USA Inc.
Newman, GA
Website: www.corvaglia.com
Phone: 678.261.5150

Coding Equipment
CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Pall Corporation
Port Washington, NY
Website: www.pall.com/foodandbev
Phone: 866.905.7255

Steelhead, Inc.
San Antonio, TX
Website: www.steelheadinc.com
Phone: 210.628.1066

Coffee - Extracts/Gourmet
Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Bell Sales
Pittsburgh, PA
Phone: 412.795.8167

Coffee Service - Office/Related Supplies & Equip.
Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Bell Sales
Pittsburgh, PA
Phone: 412.795.8167

Oasis International
Columbus, OH
Website: www.oasiscoolers.com
Phone: 614.861.1350

Consultants - Environmental
Cherry Ridge Consulting LLC
Wind Gap, PA
Website: www.cherryridgellc.com
Phone: 570.350.0809

Earthres Group, Inc.
Pipersville, PA
Website: www.earthres.com
Phone: 800.264.4553

Consultants - Equipment and Products
Bell Sales
Pittsburgh, PA
Phone: 412.795.8167

Blackhawk Molding Co., Inc.
Addison, IL
Website: www.blackhawkmolding.com
Phone: 630.458.2100

CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Earthres Group, Inc.
Pipersville, PA
Website: www.earthres.com
Phone: 800.264.4553
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Hidell International
Hingham, MA
Website: www.hidellinternational.com
Phone: 781.749.8040

SafeWater Device, LLC
Bridgewater, CT
Phone: 203.994.0801

Consultants - QA/QC
Cherry Ridge Consulting LLC
Wind Gap, PA
Website: www.cherryridgellc.com
Phone: 570.350.0809

Earthres Group, Inc.
Pipersville, PA
Website: www.earthres.com
Phone: 800.264.4553

Eurofins Eaton Analytical, LLC
Monrovia, CA
Website: www.eurofinsus.com/eaton
Phone: 626.386.1100

Hidell International
Hingham, MA
Website: www.hidellinternational.com
Phone: 781.749.8040

National Testing Laboratories, Ltd.
Cleveland, OH
Website: www.ntllabs.com
Phone: 440.449.2525

Consultants - Services Only
Bell Sales
Pittsburgh, PA
Phone: 412.795.8167

CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Hidell International
Hingham, MA
Website: www.hidellinternational.com
Phone: 781.749.8040

SafeWater Device, LLC
Bridgewater, CT
Phone: 203.994.0801

Seyfarth Shaw, LLP
Washington, DC
Website: www.seyfarth.com
Phone: 202.463.2400

Consulting - Supply Chain
CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Conveyor Equipment
CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Steelhead, Inc.
San Antonio, TX
Website: www.steelheadinc.com
Phone: 210.628.1066

Coolers - Bottled Water
Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Bell Sales
Pittsburgh, PA
Phone: 412.795.8167

Brio Water Technology
Vernon, CA
Website: www.briowt.com
Phone: 800.781.1680

Crystal Mountain
by Danby Microfridge
Foxy, MA 02035
Websites: www.crystalcoolers.com,
www.Danby.com
Phone: 614.454.1618

Crystal Mountain Products, Inc.
St. Albert, AB, Canada
Website: www.crystalcoolers.com
Phone: 614.454.1618

Oasis International
Columbus, OH
Website: www.oasiscoolers.com
Phone: 614.861.1350

Waterite America Inc.
Sarasota, FL and Grove City, OH
Website: www.waterite.com
Phone: 941.727.7211

Waterways
Rancho Santa Margarita, CA
Website: www.thewaterwayscompany.com
Phone: 909.230.4753

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### Coolers - Pressure Type

**Allied Purchasing**  
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**Brio Water Technology**  
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Website: www.crystalcoolers.com  
Phone: 614.454.1618

**Oasis International**  
Columbus, OH  
Website: www.oasiscoolers.com  
Phone: 614.861.1350

### Coolers - Replacement Parts and/or Repairs

**Allied Purchasing**  
Mason City, IA  
Website: www.alliedpurchasing.com  
Phone: 800.247.5956

**Bell Sales**  
Pittsburgh, PA  
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**Waterways**  
Rancho Santa Margarita, CA  
Website: www.thewaterwayscompany.com  
Phone: 909.230.4753

### Coolers - Water Bags

**Allied Purchasing**  
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Phone: 614.454.1618

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Phone: 614.454.1618

**Waterite America Inc.**  
Sarasota, FL and Grove City, OH  
Website: www.waterite.com  
Phone: 941.727.7211

### Covers - Cooler

**Allied Purchasing**  
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Phone: 614.454.1618

**Waterite America Inc.**  
Sarasota, FL and Grove City, OH  
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Phone: 941.727.7211

### Crates - Plastic

**Allied Purchasing**  
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Website: www.prostack.com
Phone: 610.325.7500

Waterite America Inc.
Sarasota, FL and Grove City, OH
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Phone: 941.727.7211

Cups - Paper/Plastic

Allied Purchasing
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Arctica Industries Corp.
Coquitlam, BC, Canada
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Bell Sales
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Phone: 412.795.8167

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Phone: 800.781.1680

Walterite America Inc.
Sarasota, FL and Grove City, OH
Website: www.waterite.com
Phone: 941.727.7211

Decals - Graphics/Fleet

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Arctica Industries Corp.
Coquitlam, BC, Canada
Phone: 604.516.6166

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Walterite America Inc.
Sarasota, FL and Grove City, OH
Website: www.waterite.com
Phone: 941.727.7211

Electrolyte Replacement

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Mason City, IA
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Phone: 800.247.5956

Bell Sales
Pittsburgh, PA
Phone: 412.795.8167

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Waterways
Rancho Santa Margarita, CA
Website: www.thewaterwayscompany.com
Phone: 909.230.4753

Silgan Closures
Downers Grove, IL
Website: www.silganclosures.com
Phone: 724.730.9064

Detectors

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Crystal Mountain
by Danby Microfridge
Foxboro, MA 02035
Websites: www.crystalcoolers.com,
www.Danby.com
Phone: 614.454.1618

Crystal Mountain Products, Inc.
St. Albert, AB, Canada
Website: www.crystalcoolers.com
Phone: 614.454.1618

Oasis International
Columbus, OH
Website: www.oasiscoolers.com
Phone: 614.861.1350

Drums - Plastic

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Electrolyte Replacement

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956
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<th>Company Name</th>
<th>Address</th>
<th>Website</th>
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<tr>
<td>Kent Precision Foods Group (Sqwincher)</td>
<td>Columbus, MS</td>
<td><a href="http://www.sqwincher.com">www.sqwincher.com</a></td>
<td>662.328.0400</td>
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<td>Engineering Services</td>
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<td>CapSnap Equipment</td>
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<td><a href="http://www.capsnapecquipment.com">www.capsnapecquipment.com</a></td>
<td>517.787.3481</td>
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<td>Cherry Ridge Consulting LLC</td>
<td>Wind Gap, PA</td>
<td><a href="http://www.cherryridgellc.com">www.cherryridgellc.com</a></td>
<td>570.350.0809</td>
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<td>Earthres Group, Inc.</td>
<td>Columbus, OH</td>
<td><a href="http://www.earthres.com">www.earthres.com</a></td>
<td>800.264.4553</td>
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<td>Steelhead, Inc.</td>
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<td><a href="http://www.steelheadinc.com">www.steelheadinc.com</a></td>
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<td>Equipment Manufacturer</td>
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<td>Atlantium Technologies</td>
<td>Bet Shemesh, Israel</td>
<td><a href="http://www.atlantium.com">www.atlantium.com</a></td>
<td>800.596.2609</td>
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<td>Port Washington, NY</td>
<td><a href="http://www.pall.com/foodandbev">www.pall.com/foodandbev</a></td>
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<td>Filtration Equipment</td>
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<td>3M Separation and Purification Sciences Division</td>
<td>Meriden, CT</td>
<td><a href="http://www.3Mpurification.com">www.3Mpurification.com</a></td>
<td>203.238.8923</td>
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<td>Pittsburgh, PA</td>
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<td>Brio Water Technology</td>
<td>Vernon, CA</td>
<td><a href="http://www.briowt.com">www.briowt.com</a></td>
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Aqua-Chem
Knoxville, TN
Website: www.aqua-chem.com
Phone: 800.964.7035

Bell Sales
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Phone: 412.795.8167

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Vernon, CA
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Columbus, OH
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Phone: 614.861.1350

Franchise - Bottled Water Plants

Earthres Group, Inc.
Pipersville, PA
Website: www.earthres.com
Phone: 800.264.4553

Graphics

Lighthouse, Inc.
Marietta, GA
Website: www.insidelighthouse.com
Phone: 770.590.4897

Handles

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Phone: 866.905.7255

Flavors/Concentrates

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Phone: 866.905.7255

2020 IBWA BUYERS’ GUIDE PRODUCTS & SERVICES

Hydrogeological Services

Cherry Ridge Consulting LLC
Wind Gap, PA
Website: www.cherryridgelcc.com
Phone: 570.350.0807

Earthres Group, Inc.
Pipersville, PA
Website: www.earthres.com
Phone: 800.264.4553

Ice Makers/Ice Maker Systems/Water Delivery System

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Bell Sales
Pittsburgh, PA
Phone: 412.795.8167

Steelhead, Inc.
San Antonio, TX
Website: www.steelheadinc.com
Phone: 210.628.1066

Injection Molding

Blackhawk Molding Co., Inc.
Addison, IL
Website: www.blackhawkmolding.com
Phone: 630.458.2100

Corvaglia Closures USA Inc.
Newnan, GA
Website: www.corvaglia.com
Phone: 678.261.5150

Oasis International
Columbus, OH
Website: www.oasiscoolers.com
Phone: 614.861.1350

Labeling - Private

Bell Sales
Pittsburgh, PA
Phone: 412.795.8167

Waterite America Inc.
Sarasota, FL and Grove City, OH
Website: www.waterite.com
Phone: 941.727.7211
## Labeling Equipment

### CapSnap Equipment
- **Jackson, MI**
- Website: www.capsnapequipment.com
- Phone: 517.787.3481

### Pall Corporation
- **Port Washington, NY**
- Website: www.pall.com/foodandbev
- Phone: 866.905.7255

### Steelhead, Inc.
- **San Antonio, TX**
- Website: www.steelheadinc.com
- Phone: 210.628.1066

## Labeling Services

### Lighthouse, Inc.
- **Marietta, GA**
- Website: www.insidelighthouse.com
- Phone: 770.590.4897

## Labels

### Allied Purchasing
- **Mason City, IA**
- Website: www.alliedpurchasing.com
- Phone: 800.247.5956

### Bell Sales
- **Pittsburgh, PA**
- Phone: 412.795.8167

### Blackhawk Molding Co., Inc.
- **Addison, IL**
- Website: www.blackhawkmolding.com
- Phone: 630.458.2100

## Labels - Custom Printing

### Allied Purchasing
- **Mason City, IA**
- Website: www.alliedpurchasing.com
- Phone: 800.247.5956

### Bell Sales
- **Pittsburgh, PA**
- Phone: 412.795.8167

## Labels - Heat Transfer

### Bell Sales
- **Pittsburgh, PA**
- Phone: 412.795.8167

## Labels - Pressure Sensitive

### Allied Purchasing
- **Mason City, IA**
- Website: www.alliedpurchasing.com
- Phone: 800.247.5956

### Bell Sales
- **Pittsburgh, PA**
- Phone: 412.795.8167

## Labels - Screen Printed on Container

### Bell Sales
- **Pittsburgh, PA**
- Phone: 412.795.8167

## Laboratory Supplies and Services

### Allied Purchasing
- **Mason City, IA**
- Website: www.alliedpurchasing.com
- Phone: 800.247.5956

### Eurofins Eaton Analytical, LLC
- **Monrovia, CA**
- Website: www.eurofinsus.com/eaton
- Phone: 626.386.1100

### IDEXX Laboratories
- **Westbrook, ME**
- Website: www.idexx.com/en/water
- Phone: 800.321.0207

### National Testing Laboratories, Ltd.
- **Cleveland, OH**
- Website: www.ntllabs.com
- Phone: 440.449.2525

## Leak Detection Equipment

### Allied Purchasing
- **Mason City, IA**
- Website: www.alliedpurchasing.com
- Phone: 800.247.5956

### Brio Water Technology
- **Vernon, CA**
- Website: www.briowt.com
- Phone: 800.781.1680

### CapSnap Equipment
- **Jackson, MI**
- Website: www.capsnapequipment.com
- Phone: 517.787.3481

## Steelhead, Inc.
- **San Antonio, TX**
- Website: www.steelheadinc.com
- Phone: 210.628.1066

## Logistics - Integrated Solutions

### Pall Corporation
- **Port Washington, NY**
- Website: www.pall.com/foodandbev
- Phone: 866.905.7255

## Logistics - Routing, Reporting, Vehicle Tracking

### Allied Purchasing
- **Mason City, IA**
- Website: www.alliedpurchasing.com
- Phone: 800.247.5956

## Lubricants

### Allied Purchasing
- **Mason City, IA**
- Website: www.alliedpurchasing.com
- Phone: 800.247.5956

## Machinery - Used and Remanufactured

### CapSnap Equipment
- **Jackson, MI**
- Website: www.capsnapequipment.com
- Phone: 517.787.3481

### Pall Corporation
- **Port Washington, NY**
- Website: www.pall.com/foodandbev
- Phone: 866.905.7255

### Steelhead, Inc.
- **San Antonio, TX**
- Website: www.steelheadinc.com
- Phone: 210.628.1066
### Market Assessment/Research

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<td>Beverage Marketing Corporation</td>
<td>New York, NY</td>
<td><a href="http://www.beveragemarketing.com">www.beveragemarketing.com</a></td>
<td>212.688.7640, ext. 1962</td>
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<td>Hidell International</td>
<td>Hingham, MA</td>
<td><a href="http://www.hidellinternational.com">www.hidellinternational.com</a></td>
<td>781.749.8040</td>
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<td>Lighthouse, Inc.</td>
<td>Marietta, GA</td>
<td><a href="http://www.insidelighthouse.com">www.insidelighthouse.com</a></td>
<td>770.590.4997</td>
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<tr>
<td>Packaging Equipment</td>
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<tr>
<th>Company</th>
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</tr>
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<tbody>
<tr>
<td>Bell Sales</td>
<td>Pittsburgh, PA</td>
<td></td>
<td>412.795.8187</td>
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<th>Company</th>
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<tbody>
<tr>
<td>Hidell International</td>
<td>Hingham, MA</td>
<td><a href="http://www.hidellinternational.com">www.hidellinternational.com</a></td>
<td>781.749.8040</td>
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<th>Company</th>
<th>Location</th>
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<tbody>
<tr>
<td>Lighthouse, Inc.</td>
<td>Marietta, GA</td>
<td><a href="http://www.insidelighthouse.com">www.insidelighthouse.com</a></td>
<td>770.590.4997</td>
</tr>
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<tr>
<th>Company</th>
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<tbody>
<tr>
<td>Pall Corporation</td>
<td>Port Washington, NY</td>
<td><a href="http://www.pall.com/foodandbev">www.pall.com/foodandbev</a></td>
<td>866.905.7255</td>
</tr>
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<tr>
<td>CapSnap Equipment</td>
<td>Jackson, MI</td>
<td><a href="http://www.capsnapequipment.com">www.capsnapequipment.com</a></td>
<td>517.787.3481</td>
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<th>Company</th>
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<tr>
<td>Oasis International</td>
<td>Columbus, OH</td>
<td><a href="http://www.oasiscoolers.com">www.oasiscoolers.com</a></td>
<td>614.861.1350</td>
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<tr>
<th>Company</th>
<th>Location</th>
<th>Website</th>
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<tbody>
<tr>
<td>Steelhead, Inc.</td>
<td>San Antonio, TX</td>
<td><a href="http://www.steelheadinc.com">www.steelheadinc.com</a></td>
<td>210.628.1066</td>
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<th>Company</th>
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<tbody>
<tr>
<td>Waterite America Inc.</td>
<td>Sarasota, FL and Grove City, OH</td>
<td><a href="http://www.waterite.com">www.waterite.com</a></td>
<td>941.727.7211</td>
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<th>Company</th>
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<th>Company</th>
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<tr>
<td>Arctica Industries Corp.</td>
<td>Coquitlam, BC, Canada</td>
<td></td>
<td>604.516.6166</td>
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<th>Company</th>
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<tr>
<td>National Testing Laboratories, Ltd.</td>
<td>Cleveland, OH</td>
<td><a href="http://www.ntllabs.com">www.ntllabs.com</a></td>
<td>440.449.2525</td>
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<tbody>
<tr>
<td>TC Transcontinental Packaging</td>
<td>Chicago, IL 60631</td>
<td><a href="http://www.tctranscontinental.com">www.tctranscontinental.com</a></td>
<td>877.447.3539</td>
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<tr>
<td><strong>Packaging Equipment - Tamper Evident</strong></td>
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<td>------------------------------------------</td>
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<td></td>
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<tr>
<td>San Antonio, TX</td>
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<tr>
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<td>Phone: 210.628.1066</td>
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<th><strong>Packaging Machinery</strong></th>
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<th><strong>Palletizers/Depalletizers</strong></th>
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<tr>
<th><strong>Pallets - Plastic</strong></th>
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<tbody>
<tr>
<td><strong>Allied Purchasing</strong></td>
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<tr>
<td>Mason City, IA</td>
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<tr>
<td>Website: <a href="http://www.alliedpurchasing.com">www.alliedpurchasing.com</a></td>
</tr>
<tr>
<td>Phone: 800.247.5956</td>
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<th><strong>Personnel Specialists</strong></th>
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<tbody>
<tr>
<td><strong>Pall Corporation</strong></td>
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<tr>
<td>Port Washington, NY</td>
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<tr>
<td>Website: <a href="http://www.pall.com/foodandbev">www.pall.com/foodandbev</a></td>
</tr>
<tr>
<td>Phone: 866.905.7255</td>
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<th><strong>POU Technology</strong></th>
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<th><strong>Printing - Ink Jet</strong></th>
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<td><strong>CapSnap Equipment</strong></td>
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<td>Jackson, MI</td>
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<tr>
<td>Website: <a href="http://www.capsnapequipment.com">www.capsnapequipment.com</a></td>
</tr>
<tr>
<td>Phone: 517.787.3481</td>
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<td>Phone: 517.787.3481</td>
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<tr>
<th><strong>Private Label Bottlers</strong></th>
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<tr>
<td><strong>Absopure Water Company</strong></td>
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<tr>
<td>Plymouth, MI</td>
</tr>
<tr>
<td>Website: <a href="http://www.absopure.com">www.absopure.com</a></td>
</tr>
<tr>
<td>Phone: 734.459.8000</td>
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<tr>
<th><strong>Aqua Filter Fresh Inc./Tyler Mountain Water</strong></th>
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<tbody>
<tr>
<td>Pittburgh, PA</td>
</tr>
<tr>
<td>Phone: 800.864.8957</td>
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<tr>
<th><strong>Aqua Systems</strong></th>
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<tbody>
<tr>
<td>Avon, IN</td>
</tr>
<tr>
<td>Website: <a href="http://www.ilovemywater.com">www.ilovemywater.com</a></td>
</tr>
<tr>
<td>Phone: 317.272.3000</td>
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<tr>
<th><strong>Army Air Force Exchange Service</strong></th>
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<tr>
<td>Dallas, TX</td>
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<tr>
<td>Website: <a href="http://www.shopmyexchange.com">www.shopmyexchange.com</a></td>
</tr>
<tr>
<td>Phone: 214.312.3923</td>
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<th><strong>Berkshire Springs Inc.</strong></th>
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<tbody>
<tr>
<td>Southfield, MA</td>
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<tr>
<td>Website: <a href="http://www.berkshiresprings.com">www.berkshiresprings.com</a></td>
</tr>
<tr>
<td>Phone: 413.229.2086</td>
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<th><strong>Camp Holly Springs</strong></th>
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<tr>
<td>Henrico, VA</td>
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<tr>
<td>Website: <a href="http://www.camphollysprings.com">www.camphollysprings.com</a></td>
</tr>
<tr>
<td>Phone: 804.795.2096</td>
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<tr>
<th><strong>Chameleon Beverage Company, Inc.</strong></th>
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<tr>
<td>Commerce, CA</td>
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<tr>
<td>Website: <a href="http://www.chameleonbeverage.com">www.chameleonbeverage.com</a></td>
</tr>
<tr>
<td>Phone: 323.724.8223</td>
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<tr>
<th><strong>Creekside Springs, LLC</strong></th>
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<tr>
<td>Ambridge, PA</td>
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<tr>
<td>Website: <a href="http://www.creeksidesprings.com">www.creeksidesprings.com</a></td>
</tr>
<tr>
<td>Phone: 724.266.9000</td>
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<tr>
<th><strong>Crossroads Beverage Group LLC</strong></th>
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<tr>
<td>Reading, PA</td>
</tr>
<tr>
<td>Website: <a href="http://www.crossroadsbev.com">www.crossroadsbev.com</a></td>
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<tr>
<td>Phone: 352.509.3127</td>
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<th><strong>Crystal Clear Water Company</strong></th>
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<tr>
<td>Des Moines, IA</td>
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<tr>
<td>Website: <a href="http://www.ccbtw.com">www.ccbtw.com</a></td>
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<tr>
<td>Phone: 515.265.2324</td>
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<th><strong>Dakota Splash, Inc.</strong></th>
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<tr>
<td>Sioux Falls, SD</td>
</tr>
<tr>
<td>Website: <a href="http://www.dakotasplash.com">www.dakotasplash.com</a></td>
</tr>
<tr>
<td>Phone: 605.334.3294</td>
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<th><strong>DS Services of America, Inc.</strong></th>
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<td>Atlanta, GA</td>
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<tr>
<td>Website: <a href="http://www.water.com">www.water.com</a></td>
</tr>
<tr>
<td>Phone: 770.933.1400</td>
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<th><strong>Famous Ramona Water</strong></th>
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<tr>
<td>Ramona, CA</td>
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<tr>
<td>Website: <a href="http://www.famousramonawater.com">www.famousramonawater.com</a></td>
</tr>
<tr>
<td>Phone: 760.789.0174</td>
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<th><strong>Genco Water Company</strong></th>
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<td>Springfield, MO</td>
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<tr>
<td>Website: <a href="http://www.amcon.com">www.amcon.com</a></td>
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<td>Phone: 417.866.0884</td>
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<th><strong>Grand Springs Distribution</strong></th>
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<td>Alton, VA</td>
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<tr>
<td>Website: <a href="http://www.grandsprings.com">www.grandsprings.com</a></td>
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<td>Phone: 434.753.2515</td>
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<th><strong>Mayer Bros. Apple Products Inc.</strong></th>
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<tr>
<td>West Seneca, NY</td>
</tr>
<tr>
<td>Website: <a href="http://www.mayerbrothers.com">www.mayerbrothers.com</a></td>
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<tr>
<td>Phone: 716.668.1787</td>
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<th><strong>Melwood Springs Water Co.</strong></th>
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<td>Blue Ridge, GA</td>
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<tr>
<td>Website: <a href="http://www.melwoodsprings.com">www.melwoodsprings.com</a></td>
</tr>
<tr>
<td>Phone: 706.492.4600</td>
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<td>Company Name</td>
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<tr>
<td>Silver Springs Water Inc.</td>
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<tr>
<td>Starkey Spring Water</td>
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<tr>
<td>Water Boy, Inc.</td>
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<td>Wisconsin Glacier Springs Bottling, LLC</td>
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<td>Rack Loader – Ergonomic</td>
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<td>Steelhead, Inc.</td>
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### Racks - Display/Transportation/Tilters/Storage

**Allied Purchasing**  
Mason City, IA  
Website: [www.alliedpurchasing.com](http://www.alliedpurchasing.com)  
Phone: 800.247.5956

**Crystal Mountain by Danby Microfridge**  
Foxboro, MA 02035  
Website: [www.crystalcoolers.com](http://www.crystalcoolers.com), [www.Danby.com](http://www.Danby.com)  
Phone: 614.454.1618

**Crystal Mountain Products, Inc.**  
St. Albert, AB, Canada  
Website: [www.crystalcoolers.com](http://www.crystalcoolers.com)  
Phone: 614.454.1618

**Polymer Solutions International, Inc.**  
Newtown Square, PA  
Website: [www.prostack.com](http://www.prostack.com)  
Phone: 610.325.7500

### Racks - Plastic Modular

**Allied Purchasing**  
Mason City, IA  
Website: [www.alliedpurchasing.com](http://www.alliedpurchasing.com)  
Phone: 800.247.5956

**Pall Corporation**  
Port Washington, NY  
Website: [www.pall.com/foodandbev](http://www.pall.com/foodandbev)  
Phone: 866.905.7255

**Polymer Solutions International, Inc.**  
Newtown Square, PA  
Website: [www.prostack.com](http://www.prostack.com)  
Phone: 610.325.7500

### Recycling - Resins

**Plastipak Packaging**  
Plymouth, MI  
Website: [www.plastipak.com](http://www.plastipak.com)  
Phone: 734.455.3600

**Recycling/Sustainable Resources Management**  
Plymouth, MI  
Website: [www.plastipak.com](http://www.plastipak.com)  
Phone: 734.455.3600

**Resins**

**Allied Purchasing**  
Mason City, IA  
Website: [www.alliedpurchasing.com](http://www.alliedpurchasing.com)  
Phone: 800.247.5956

**Aqua-Chem**  
Knoxville, TN  
Website: [www.aqua-chem.com](http://www.aqua-chem.com)  
Phone: 800.964.7035

**Bell Sales**  
Pittsburgh, PA  
Phone: 412.795.8167

**Waterite America Inc.**  
Sarasota, FL and Grove City, OH  
Website: [www.waterite.com](http://www.waterite.com)  
Phone: 941.727.7211

**Bell Sales**  
Pittsburgh, PA  
Phone: 412.795.8167

**Brio Water Technology**  
Vernon, CA  
Website: [www.briowt.com](http://www.briowt.com)  
Phone: 800.781.1680

**Oasis International**  
Columbus, OH  
Website: [www.oasiscoolers.com](http://www.oasiscoolers.com)  
Phone: 614.861.1350

**Steelhead, Inc.**  
San Antonio, TX  
Website: [www.steelheadinc.com](http://www.steelheadinc.com)  
Phone: 210.628.1066

**Waterite America Inc.**  
Sarasota, FL and Grove City, OH  
Website: [www.waterite.com](http://www.waterite.com)  
Phone: 941.727.7211

**Robotic Applications**

**CapSnap Equipment**  
Jackson, MI  
Website: [www.capsnapequipment.com](http://www.capsnapequipment.com)  
Phone: 517.787.3481
Steelhead, Inc.
San Antonio, TX
Website: www.steelheadinc.com
Phone: 210.628.1066

Sanitation Products/Equipment

CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Sanitizers

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Shrink Wrap Equipment

CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Stackers

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Tamper Evident PVC
Shrink Band Materials

CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Testing – Air Quality

Edge Analytical Laboratories
Burlington, WA
Website: www.edgeanalytical.com
Phone: 800.755.9295

Testing – Chemical

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Edge Analytical Laboratories
Burlington, WA
Website: www.edgeanalytical.com
Phone: 800.755.9295

Eurofins Eaton Analytical, LLC
Monrovia, CA
Website: www.eurofinsus.com/eaton
Phone: 626.386.1100

National Testing Laboratories, Ltd.
Cleveland, OH
Website: www.ntllabs.com
Phone: 440.449.2525

NSF International
Ann Arbor, MI
Website: www.nsf.org
Phone: 734.769.8010

Testing – Microbiological

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Edge Analytical Laboratories
Burlington, WA
Website: www.edgeanalytical.com
Phone: 800.755.9295

Eurofins Eaton Analytical, LLC
Monrovia, CA
Website: www.eurofinsus.com/eaton
Phone: 626.386.1100

IDEXX Laboratories
Westbrook, ME
Website: www.idexx.com/en/water
Phone: 800.321.0207

National Testing Laboratories, Ltd.
Cleveland, OH
Website: www.ntllabs.com
Phone: 440.449.2525

NSF International
Ann Arbor, MI
Website: www.nsf.org
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Testing – Chemical

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Phone: 734.769.8010

Tamper Evident PVC
Shrink Band Materials

CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Tray Loaders

CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Tray Trucks

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Trucks and Truck Bodies

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Tubing

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Ultraviolet Equipment

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Atlantium Technologies
Bet Shemesh, Israel
Website: www.atlantium.com
Phone: 800.596.2609

Bell Sales
Pittsburgh, PA
Phone: 412.795.8167

Oasis International
Columbus, OH
Website: www.oasiscoolers.com
Phone: 614.861.1350

IDEXX Laboratories
Westbrook, ME
Website: www.idexx.com/en/water
Phone: 800.321.0207

National Testing Laboratories, Ltd.
Cleveland, OH
Website: www.ntllabs.com
Phone: 440.449.2525

NSF International
Ann Arbor, MI
Website: www.nsf.org
Phone: 734.769.8010

Pall Corporation
Port Washington, NY
Website: www.pall.com/foodandbev
Phone: 866.905.7255

Tray Loaders

CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Tray Trucks

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Trucks and Truck Bodies

Allied Purchasing
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Phone: 800.247.5956

Tubing

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Ultraviolet Equipment

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Atlantium Technologies
Bet Shemesh, Israel
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Phone: 412.795.8167

Oasis International
Columbus, OH
Website: www.oasiscoolers.com
Phone: 614.861.1350
Waterite America Inc.
Sarasota, FL and Grove City, OH
Website: www.waterite.com
Phone: 941.727.7211

Uniforms

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Used Equipment

CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

Water Analysis

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Cherry Ridge Consulting LLC
Wind Gap, PA
Website: www.cherryridgellc.com
Phone: 570.350.0809

Edge Analytical Laboratories
Burlington, WA
Website: www.edgeanalytical.com
Phone: 800.755.9295

Eurofins Eaton Analytical, LLC
Monrovia, CA
Website: www.eurofinsus.com/eaton
Phone: 626.386.1100

National Testing Laboratories, Ltd.
Cleveland, OH
Website: www.ntllabs.com
Phone: 440.449.2525

Pall Corporation
Port Washington, NY
Website: www.pall.com/foodandbev
Phone: 866.905.7255

Steelhead, Inc.
San Antonio, TX
Website: www.steelheadinc.com
Phone: 210.628.1066

Waterite America Inc.
Sarasota, FL and Grove City, OH
Website: www.waterite.com
Phone: 941.727.7211

Water Heaters

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Waterite America Inc.
Sarasota, FL and Grove City, OH
Website: www.waterite.com
Phone: 941.727.7211

Water Conditioning Equipment

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Crystal Mountain
by Danby Microfridge
Foxboro, MA 02035
Websites: www.crystalcoolers.com,
www.Danby.com
Phone: 614.454.1618

Crystal Mountain Products, Inc.
St. Albert, AB, Canada
Website: www.crystalcoolers.com
Phone: 614.454.1618

Water Analyzer – Handheld

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

CapSnap Equipment
Jackson, MI
Website: www.capsnapequipment.com
Phone: 517.787.3481

National Testing Laboratories, Ltd.
Cleveland, OH
Website: www.ntllabs.com
Phone: 440.449.2525

Pall Corporation
Port Washington, NY
Website: www.pall.com/foodandbev
Phone: 866.905.7255

Arctica Industries Corp.
Coquitlam, BC, Canada
Website: www.arctica.com
Phone: 604.516.6166

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Crystal Mountain by Danby Microfridge
Foxboro, MA 02035
Phone: 614.454.1618

Crystal Mountain Products, Inc.
St. Albert, AB, Canada
Website: www.crystalcoolers.com
Phone: 614.454.1618

Pall Corporation
Port Washington, NY
Website: www.pall.com/foodandbev
Phone: 866.905.7255

Water Testing Equipment

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Aqua-Chem
Knoxville, TN
Website: www.aqua-chem.com
Phone: 800.964.7035

IDEXX Laboratories
Westbrook, ME
Website: www.idexx.com/en/water
Phone: 800.321.0207

National Testing Laboratories, Ltd.
Cleveland, OH
Website: www.ntllabs.com
Phone: 440.449.2525

Oasis International
Columbus, OH
Website: www.oasiscoolers.com
Phone: 614.861.1350

Pall Corporation
Port Washington, NY
Website: www.pall.com/foodandbev
Phone: 866.905.7255

Water Treatment Equipment/Products

Allied Purchasing
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Phone: 800.247.5956

Atlanticum Technologies
Bet Shemesh, Israel
Website: www.atlantium.com
Phone: 800.596.2609

Bell Sales
Pittsburgh, PA
Phone: 412.795.8167

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Foxboro, MA 02035
Phone: 614.454.1618

Crystal Mountain Products, Inc.
St. Albert, AB, Canada
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Port Washington, NY
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San Antonio, TX
Website: www.steelheadinc.com
Phone: 210.628.1066

Waterite America Inc.
Sarasota, FL and Grove City, OH
Website: www.waterite.com
Phone: 941.727.7211

Water Source Evaluation

Allied Purchasing
Mason City, IA
Website: www.alliedpurchasing.com
Phone: 800.247.5956

Aqua-Chem
Knoxville, TN
Website: www.aqua-chem.com
Phone: 800.964.7035

IDEXX Laboratories
Westbrook, ME
Website: www.idexx.com/en/water
Phone: 800.321.0207

National Testing Laboratories, Ltd.
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Website: www.ntllabs.com
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Columbus, OH
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Phone: 614.861.1350

Pall Corporation
Port Washington, NY
Website: www.pall.com/foodandbev
Phone: 866.905.7255

Water Vending Machines

Allied Purchasing
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Phone: 800.247.5956

Arctica Industries Corp.
Coquitlam, BC, Canada
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