**Brand Owner Non-Bottler membership**

IBWA Brand Owner Non-Bottler members are companies that do not bottle water but do sell a branded bottled water product that is bottled by an IBWA member.

Dues for Brand Owner Non-Bottler members are based on gross bottled water sales and start at $7,412 for gross sales of $2,600,000 or less. See *page 3, Section III* for additional information. Total payment, including membership dues for new members is due at the time of application.

**I. Contact Information**

|  |  |
| --- | --- |
| **Company Name** |  |
|  |  |

|  |  |
| --- | --- |
| Address |  |
|  |  |

|  |  |
| --- | --- |
| City/State/Zip or Postal Code |  |

|  |  |
| --- | --- |
| Country |  |

|  |  |
| --- | --- |
| Website |  |

*(The IBWA website lists all member company websites and provides hyperlinks to those sites)*

|  |  |  |  |
| --- | --- | --- | --- |
| Telephone |  | Fax |  |

|  |  |
| --- | --- |
| Customer/Consumer Information Number |  |

|  |  |
| --- | --- |
| Facebook Account Name |  |
| Instagram Account Name |  |
| LinkedIn Account Name |  |
| X Account Name |  |
| Other Social Media |  |

**Company Contacts**

|  |  |
| --- | --- |
| **Primary Representative** |  |

*(Primary contact person to receive all communications from IBWA, including renewal notices and industry alerts)*

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Title |  | | | | |
| Direct Dial Number/Extension | | |  | Direct Fax |  |
| Email Address | |  | | | |

|  |  |
| --- | --- |
| **Alternate Representative** |  |

*(Additional company employee to receive communications from IBWA as part of the membership)*

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Title |  | | | | |
| Direct Dial Number/Extension | | |  | Direct Fax |  |
| Email Address | |  | | | |

*Please find a separate sheet on page 9 if you would like to designate additional representatives to receive information and IBWA publications*

**II. Company Information**

*(Company information and information about gross sales are confidential and will be used by IBWA only in aggregate form with information from other IBWA members, when advocating for the bottled water industry with legislators and regulators)*

|  |  |
| --- | --- |
| Number of Employees |  |

Tanker truck water seller? ❑ Yes ❑ No

Private label bottler? ❑ Yes ❑ No

Home and Office Delivery Provider? ❑ Yes ❑ No

**III. Brand Owner Non-Bottler Dues Calculation**

Brand Owner Non-Bottler dues are based on gross sales from the previous year. Total gross sales must include the following:

1. Distribution of other bottled water brands
2. Sales

|  |  |
| --- | --- |
| **My 2023 Gross Sales were:** |  |

Use the schedule below to calculate IBWA dues.

|  |  |
| --- | --- |
| **Total 2023 Gross Sales** | **Dues Payment/Formulas** |
| $0 - $2,600,000 | = $7,412 (U.S. Brand Owner Non-Bottler) |
| $2,600,001 - $10,000,000 | = Total Gross Sales x 0.003156 |
| $10,000,001 - $50,000,000 | = Total Gross Sales x 0.003294 |
| $50,000,001 - $100,000,000 | = Total Gross Sales x 0.003430 |
| $100,000,001 - $500,000,000 | = $343,073+ (0.0005240 x Total Gross Sales in excess of $100,000,000) |
| $500,000,001 - $1,000,000,000 | = $552,683 + (0.0001329 x Total Gross Sales in excess of $500,000,000) |
| $1,000,000,001 and greater | = $573,940 + (0.0001380 x Total Gross Sales in excess of $500,000,000) |

|  |  |
| --- | --- |
| **Total IBWA Dues:** |  |

*Enter this figure in Section V Line A of this form*

**V. Payment Information**

**Payment Options**

IBWA offers a few ways to help you manage your membership payments. The following options are available to new and renewing members, as noted:

New and Renewing Members

1. **Early Bird Discount:** Member companies that pay in full, membership dues plus inspection fee(s), by January 31, 2024, may deduct **$741.00** from their dues payment.

Renewing Members Only

1. **Installment Plans**
2. **Member companies with gross sales of $2,600,000 and under**

Payments may be made in three installments as follows:

|  |  |  |
| --- | --- | --- |
|  | **Payment Due Date** | **Amount** |
| 1st Payment | January 31, 2024 | $3706 |
| 2nd Payment | April 26, 2024 | $1853 |
| 3rd Payment | August 2, 2024 | $1853 |

1. **Member companies with gross sales greater than $2,600,001**

Payments may be made in two 50% installments. The first installment is due no later than January 31, 2024. The second installment is due no later than April 26, 2024.

|  |  |
| --- | --- |
| 1. Annual Dues | $ |

*Total calculated from Section III*

|  |  |
| --- | --- |
| **Subtotal (Dues and Inspection fees)** | $ |

|  |  |  |  |
| --- | --- | --- | --- |
| 1. Voluntary Contribution to the Drinking Water Research Foundation (DWRF) | | | $ |
| 1. Discount Description | $ | Discount amount | $ | |
| 1. **Total amount enclosed- Total dues or 1st installment + DWRF - Discount** | | | $ | |

*(If paying by check, make check payable to IBWA; U.S. funds only)*

**Payment Type – Select One**

**(Due to rising processing costs, we cannot accept credit card payments over $8,000.)**

|  |  |
| --- | --- |
| Check enclosed |  |
| Credit card |  |

**IBWA currently accepts the following credit cards for payment of membership dues:**

❑ MasterCard ❑ Visa ❑ American Express ❑ Discover

Please check the name of the card you are using and complete the information below.

|  |  |
| --- | --- |
| Amount to be charged | $ |

*Total listed in Section V, Line D.*

|  |  |
| --- | --- |
| Card Number |  |

|  |  |
| --- | --- |
| Expiration Date |  |

|  |  |
| --- | --- |
| Security Code  Cardholder’s Signature |  |

|  |  |
| --- | --- |
| Cardholder’s Name *(please print)* |  |

|  |  |
| --- | --- |
| **IBWA Sponsoring Member** |  |

*(if referred by a current IBWA member) (Sponsor’s Name) (Sponsor’s Company)*

**Send your completed dues form along with payment to the IBWA Membership Department:**

|  |  |  |  |
| --- | --- | --- | --- |
| **By mail:** | **IBWA**  **1800 Diagonal Rd, Suite 600 – PMB #1125**  **Alexandria, VA 22314** | **By email:** | **cbass@bottledwater.org** |

**For membership questions, contact the IBWA Membership Department at 703-647-4615 or cbass@bottledwater.org.**

***NOTE: Membership dues are payable on January 1 of each year***

**VI. IBWA POLITICAL ACTION COMMITTEE Authorization to Solicit**

* We have read the IBWA “Why a PAC?” flyer and are enclosing a signed IBWA PAC Authorization to Solicit form for our company. *We understand that giving IBWA the Authorization to Solicit does not require any of our employees to make a contribution to the IBWA PAC.*
* “Become and IBWA PAC Program Sponsor! Your voluntary donation to IBWA will help fund PAC administration activities and allow every personal contribution to the IBWA PAC to go toward supporting the election or reelection of candidates who support the bottled water industry.”

**VII. IBWA Brand List Update**

The IBWA Member Brand List is a very popular item for consumers and the media who call IBWA’s hotline (1-800-Water-11) or visit the IBWA website.

To ensure that the brand list is current and correct, list all of the proprietary/house brands your company produces, including brands that have added fluoride, as indicated on the label. Type or print clearly.

|  |  |  |
| --- | --- | --- |
| **Company Brand** | **Container Size** | **Type of Container (PET, LDPE, Glass, Aseptic, etc.)** |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

*Attach a separate sheet if necessary to list all of the brands your company produces*

The IBWA Board of Directors approved a recommendation by the IBWA Bottled Water Quality Reporting Task Force to update the member brand listings on the IBWA web site to facilitate direct consumer access to water quality reports for specific brands, or to provide contact information that would inform consumers how such reports can be obtained.

To demonstrate their participation in this important program, **Brand Owner Non-Bottler members are asked to review the following statement and check the box if applicable:**

|  |  |
| --- | --- |
| ❑ | I verify that 1) a bottled water quality report for each proprietary brand, that can be provided to consumers upon request, is available; and 2) a written company policy exists that includes information on how a bottled water quality report for each of our proprietary brands, will be provided if requested by consumers. |

**VIII. Types of Water Sold** *(check all that apply)*

|  |  |
| --- | --- |
| ❑ Artesian Well Water | ❑ Well Water |
| ❑ Flavored | ❑ Purified/Drinking Water *(please select the type of purified water from the list below)* |
| ❑ Fluoridated | ❑ Deionized |
| ❑ Mineral Water | ❑ Distilled |
| ❑ Sparkling | ❑ Remineralized |
| ❑ Spring Water | ❑ Reverse Osmosis |

**General Information**

* Dues paid to IBWA are deductible as an ordinary business expense but NOT deductible as “charitable” contributions for 2024 Federal Income Tax purposes. The portion of dues payments used for lobbying expenses by the association is not deductible for 2024 Federal Income Tax purposes. **The nondeductible portion of your 2024 dues is 31.51%**. Contributions to the Drinking Water Research Foundation (DWRF) are deductible as charitable donations for Federal Income Tax purposes.
* **IBWA tax ID #25-1124210**
* $25 of your dues investment is applied towards your yearly subscription to the *Bottled Water Reporter*

If there are additional employees that you would like to receive IBWA News Splash, the Bottled Water Reporter magazine, and other announcements, please provide their contact information in the spaces available below. There is no limit to the number of additional contacts that can be provided to IBWA, so feel free to attach additional sheets of contact information, if needed.

All additional contacts do not have to be located at the same address. For more Additional Contact sheets, go to: <http://www.bottledwater.org/membership/dues-renewal>, or make a copy of this page.

**Additional Company Contacts**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Name | |  | | | | |
| Title |  | | | | | |
| Direct Dial Number/Extension | | | |  | Direct Fax |  | |
| Email Address | | |  | | | |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Name | |  | | | | |
| Title |  | | | | | |
| Direct Dial Number/Extension | | | |  | Direct Fax |  | |
| Email Address | | |  | | | |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Name | |  | | | | |
| Title |  | | | | | |
| Direct Dial Number/Extension | | | |  | Direct Fax |  | |
| Email Address | | |  | | | |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Name | |  | | | | |
| Title |  | | | | | |
| Direct Dial Number/Extension | | | |  | Direct Fax |  | |
| Email Address | | |  | | | |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Name | |  | | | | |
| Title |  | | | | | |
| Direct Dial Number/Extension | | | |  | Direct Fax |  | |
| Email Address | | |  | | | |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Name | |  | | | | |
| Title |  | | | | | |
| Direct Dial Number/Extension | | | |  | Direct Fax |  | |
| Email Address | | |  | | | |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Name | |  | | | | |
| Title |  | | | | | |
| Direct Dial Number/Extension | | | |  | Direct Fax |  | |
| Email Address | | |  | | | |